



Stable start on 2023

First quarter January–March 2023

- Net revenue increased 1.7 percent to 555.4 MSEK (546.0).
- Operating profit (EBIT) increased 217.5 percent to 19.2 MSEK (6.0), corresponding to an operating margin of 3.1 percent (1.0).
- Adjusted EBITDA increased 63.1 percent to 72.6 MSEK (44.5), corresponding to an adjusted EBITDA margin of 11.9 percent (7.3).
- Adjusted EBITA increased 86.5 percent to 52.5 MSEK (28.1), corresponding to an adjusted EBITA margin of 8.6 percent (4.6).
- Profit for the quarter amounted to 13.5 MSEK (1.1).
- Earnings per share after dilution amounted to 0.19 SEK (0.01).
- Cash flow from operating activities amounted to 64.3 MSEK (202.7).
- Consolidated cash and cash equivalents together with unutilised credit facilities amounted to 329.3 MSEK (410.3) as of 31 March 2023.

Events after the end of the quarter

No significant events after the end of the quarter.

Key performance indicators

GROUP	2023 Q1	2022 Q1	Δ%
Operating income, MSEK	611.2	606.9	0.7%
Net revenue, MSEK	555.4	546.0	1.7%
Gross profit, MSEK	245.7	226.8	8.3%
Gross margin, %	40.2%	37.4%	
EBITDA, MSEK	67.1	44.5	50.7%
Adjusted EBITDA, MSEK	72.6	44.5	63.1%
Adjusted EBITDA margin, %	11.9%	7.3%	
EBITA, MSEK	47.0	28.1	66.9%
Adjusted EBITA, MSEK	52.5	28.1	86.5%
Adjusted EBITA margin, %	8.6%	4.6%	
Operating result (EBIT), MSEK	19.2	6.0	217.5%
Operating margin (EBIT margin), %	3.1%	1.0%	
Profit for the period, MSEK	13.5	1.1	1,123.9%
Net core working capital, MSEK	643.5	877.2	-26.6%
Cash flow from operating activities, MSEK	64.3	202.7	-68.3%
Interest-bearing net debt, MSEK	290.8	158.3	83.7%
Interest-bearing net debt/adjusted EBITDA, R12M	0.7	0.5	53.9%
Earnings per share before dilution, SEK	0.19	0.02	850.0%
Earnings per share after dilution, SEK	0.19	0.01	1,800.0%

See page 21 for the definition of key performance indicators.



Q1

THUNDERFUL GROUP
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CEO Comments

A solid first quarter in a year with several exciting game releases

The Games segment reported organic growth of 28 percent and adjusted EBITA of 44 MSEK in the first quarter. For the fourth consecutive quarter, the Co-Development and Partners revenue streams delivered solid EBITA that is slightly above the Games segment as a whole. During the coming three quarters of 2023 Thunderful will be increasing the pace of game releases, with Planet of Lana coming in May. Interest in other planned releases during the year, such as SteamWorld Build and Viewfinder remains high. The Distribution segment reported a revenue decrease of -3 percent but higher profitability, reporting 19 MSEK in adjusted EBITDA, equating to growth of 32 percent in profit relative to the comparison quarter.

Thunderful Group's net revenue amounted to 555 MSEK (546) and its adjusted EBITA was 53 MSEK (28). The growth is driven by the Games segment, which accounts for 30 percent growth, with almost all of the growth being organic. Profit growth is also driven primarily by Games, but it is also pleasing to see that the Distribution segment shows 28 percent profit growth. It is a trend break against all quarters in 2022 and clearly demonstrates that the changes we implemented in the fall of 2022 are now yielding results in the Distribution segment. During the first quarter, the cash flow has been negatively affected by a strong inventory build-up in Bergsala, ahead of the company's biggest game release of all-time in May. At the same time, we are very satisfied that the other distribution companies have continued to reduce inventory value by -77 MSEK when the combined net revenue of the two companies amounted to 244 MSEK.

Distribution: improved profitability after implemented cost-cutting initiatives

Net revenue for the Distribution segment totalled 448 MSEK (464), while adjusted EBITDA was 19 MSEK (15).

Bergsala reported good growth in both revenue and profit. This was the first quarter in three years with no disruptions in hardware deliveries. Developments in Bergsala since the end of the quarter remain positive, driven by the successful release of the game The Legend of Zelda: Tears of the Kingdom, continued good access to hardware, and strong underlying demand from Nintendo's successful release of The Super Mario Bros. Movie.

Amo Toys reported slightly lower revenue but higher profit than in the comparison quarter, with continued falling stock levels. Amo Toys was the last distribution company to move into the Group's joint warehouse in Jönköping during Q1. The warehouse relocation was the final phase of the cost-cutting initiative which began in the second half of 2022, and improvements in profitability are already evident in the first quarter of 2023.

Nordic Game Supply reported far lower revenue but profit equal to the comparison quarter, and the company continued to reduce its stock levels. Demand for the company's distributed products remains low, and our assessment is that future demand will remain low in the short term.

Games: a stable quarter despite low release activity

Net revenue for the Games segment totalled 107 MSEK (82), while adjusted EBITDA was 44 MSEK (21). The strong growth is driven by organic sales growth of 28 percent, as well as high growth in profits from the Co-Development and Partners revenue streams. For the fourth consecutive quarter, both of these revenue streams delivered stable EBITA, which for Q1 is slightly above the Games segment as a whole.

The IP Building revenue stream saw a marginal increase in net revenue from new releases during the first quarter. Catalogue sales of games, however, are far higher than in the comparison quarter, as we released 22 new games in 2022. Over the next three quarters, a further 13 game releases are planned, with Planet of Lana coming in May and SteamWorld Build, Viewfinder and others being released later in the year. The demo versions published for these three games on the Steam platform were downloaded many times and have been positively received by players.

After a solid first quarter, we look forward to the upcoming game releases in 2023.



Gothenburg, May 2023
Anders Maiqvist, Acting CEO

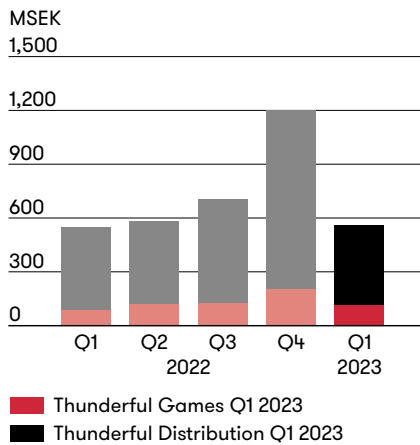


About Thunderful Group

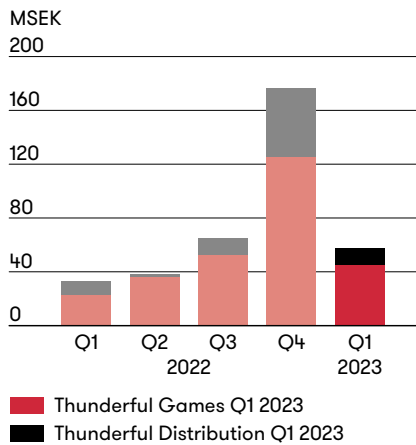
Thunderful Group is a group of companies active in the development and publishing of games as well as the distribution of Nintendo products, games, game accessories, toys and other products.

With its head office in Gothenburg, Thunderful Group covers the entire gaming industry value chain through its Thunderful Games and Thunderful Distribution segments. The Group consists of 28 subsidiaries and has approximately 490 employees in Europe.

Net revenue, Q1 2022–Q1 2023



Adjusted EBITA, Q1 2022–Q1 2023



Thunderful Group

MISSION

To provide creative entertainment products of the highest quality for people of all ages

VISION

To be a leader in a world where everyone can play





Financial development of the Group

First quarter (January–March)

Net revenue

The Group's net revenue for the first quarter amounted to 555.4 MSEK (546.0), corresponding to an increase of 1.7 percent. The underlying drivers are described in the section for each segment.

Segment

Net revenue increased 30.0 percent to 107.0 MSEK (82.3) in the Games segment and decreased 3.3 percent to 448.4 SEK (463.7) in the Distribution segment.

MSEK	Q1 2023	Q1 2022
Thunderful Games	107.0	82.3
Thunderful Distribution	448.4	463.7
- of which, Bergsala	205.1	183.5
- of which, Nordic Game Supply	129.8	164.1
- of which, Amo Toys	113.5	116.0
Other	0.0	0.0
Net revenue	555.4	546.0

Thunderful Games reported organic growth of 22.8 MSEK. Acquisition-driven growth for the quarter contributed 1.9 MSEK in net revenue.

%	Games	Distribution
	Q1 2023	Q1 2023
Net revenue growth, %	30.0%	-3.3%
- of which, organic, %	27.7%	-3.3%
- of which, acquired, %	2.3%	0.0%

In the Distribution segment, net revenue increased 11.8 percent to 205.1 MSEK (183.5) in Bergsala, decreased 20.9 percent to 129.8 MSEK (164.1) in Nordic Game Supply and decreased 2.2 percent to 113.5 MSEK (116.0) in Amo Toys.

Bergsala's sales are up compared to the comparison quarter due to unlimited access to hardware, which is the first time since Q1 2020. Nordic Game Supply is adversely affected by lower market demand in general, particularly in the higher price categories. The sales in Amo Toys are on a par with the comparison quarter.

Gross profit

Gross profit for the first quarter amounted to 245.7 MSEK (226.8), corresponding to an increase of 8.3 percent and a gross margin of 40.2 percent (37.4). This profit trend was attributable to a sharp increase in net revenue in the Games segment, with a significantly higher gross margin than in the Distribution segment, while a decrease in net revenue in the Distribution segment.

Operating expenses

Costs for goods for resale and purchased games-development services and royalties decreased 3.8 percent to -365.5 MSEK (-380.1). Other external expenses decreased 5.4 percent to -84.4 MSEK (-89.2).

Personnel expenses increased 19.7 percent to -84.4 MSEK (-70.5). The total number of employees at the end of the quarter was 490 (437).

Depreciation and amortisation increased 24.5 percent to -47.9 MSEK (-38.5). PPA-related depreciation (Purchase Price Allocation) increased by 5.7 MSEK.

Adjusted operating profit, EBITDA

Adjusted operating profit before depreciation, amortisation and impairment of intangible assets and property, plant and equipment (EBITDA) during the quarter amounted to 72.6 MSEK (44.5), corresponding to an adjusted EBITDA margin of 11.9 percent (11.9). Adjusted EBITDA was adjusted for inventory movement and acquisition-related non-recurring items of -5.5 MSEK (0.0).

Segment

Adjusted EBITDA for the Games segment amounted to 57.8 MSEK (32.8) for the quarter, corresponding to an adjusted EBITDA margin of 39.3 percent (29.5).

Adjusted EBITDA for the Distribution segment totalled 19.2 MSEK (14.6) for the quarter, corresponding to an adjusted EBITDA margin of 4.1 percent (2.9). Adjusted EBITDA was adjusted for inventory movement-related non-recurring items of -2.7 MSEK (0.0).

Adjusted operating profit, EBITA

Adjusted operating profit before acquisition-related depreciation and amortisation (EBITA) amounted to 52.5 MSEK (28.1) for the quarter, corresponding to an adjusted EBITA margin of 8.6 percent (4.6). Adjusted EBITA was adjusted for inventory movement and acquisition-related non-recurring items of -5.5 MSEK (0.0).

Segment

Adjusted EBITA for the Games segment amounted to 44.1 MSEK (21.0) for the quarter, corresponding to an adjusted EBITA margin of 30.0 percent (18.9).

Adjusted EBITA for the Distribution segment totalled 12.9 MSEK (10.1) for the quarter, corresponding to an adjusted EBITA margin of 2.8 percent (2.0). Adjusted EBITA was adjusted for inventory movement-related non-recurring items of -2.7 MSEK (0.0).



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Operating profit, EBIT

Operating profit during the quarter amounted to 19.2 MSEK (6.0), corresponding to an operating margin of 3.1 percent (1.0). Operating profit includes –5.5 MSEK (0.0) of inventory movement and acquisition-related non-recurring items.

Segment

Operating profit in the Games segment amounted to 25.6 MSEK (8.2) for the quarter, corresponding to an operating margin of 17.4 percent (7.4).

Operating profit in the Distribution segment amounted to 0.9 MSEK (0.8) for the quarter, corresponding to an operating margin of 0.2 percent (0.2). Operating profit includes –2.7 MSEK (0.0) of inventory movement-related non-recurring items.

Financial net

Financial net amounted to 3.1 MSEK (–7.2). Of the total financial net, –12.4 MSEK (–4.4) comprised the net of exchange gains and exchange losses, –4.1 MSEK (–2.0) of the net from interest cost and interest income and 19.5 MSEK (–0.8) of the net from the revaluation of earn-outs.

Net exchange gains and exchange losses includes effects of –5.6 MSEK from unrealised exchange effects.

Profit for the period

Profit for the period amounted to 13.5 MSEK (1.1), corresponding to a net profit margin of 2.2 percent (0.2).

Other comprehensive income

Other comprehensive income during the quarter was impacted by currency translation differences in foreign operations and totalled 39.4 MSEK (4.3).



PLANET OF LANA / WISHFULLY



Financial position

Financial position and liquidity

The Group's total assets on 31 March 2023 amounted to 3,517.5 MSEK, compared with 3,202.9 MSEK on 31 March 2022.

Core working capital on 31 March 2023 amounted to 643.5 MSEK, compared with 877.2 MSEK on 31 March 2022.

The Group's equity on 31 March 2023 totalled 2,035.6 MSEK, compared with 1,805.3 MSEK on 31 March 2022.

Thunderful Group has a confirmed credit facility of 55 MEUR with Danske Bank. On the balance-sheet date, 31 March 2023, Thunderful Group had utilised 362.8 MSEK of this facility and cash and cash equivalents amounted to 72.0 MSEK.

Including the unutilised portion of the confirmed credit facility, cash and cash equivalents as of 31 March 2023 amounted to 329.3 MSEK, compared with 410.3 MSEK on 31 March 2022.

Seasonal variations

Thunderful Group has a seasonal distribution business that is characterised by higher sales in connection with major commercial holidays. A significant part of the full year sales and profit has historically been generated during the fourth quarter, which also means that operating expenses in relation to sales are generally higher during the first to third quarter.

Cash flow and investments

Cash flow from operating activities amounted to 64.3 MSEK (202.7).

Various investments, noted below, were made during the quarter.

MSEK	Q1 2023	Q1 2022	Full-year 2022
Internal game development capex	47.0	34.8	143.3
Publishing licences capex	21.8	12.8	69.7
Game projects capex	31.2	0.0	9.1
Acquisition capex	21.8	0.0	70.2
Other capex	1.8	6.0	9.4
Total investments	123.6	53.6	301.7

Cash flow after investing activities amounted to -59.3 MSEK (149.1) for the first quarter.

Parent Company

Net revenue in the Parent Company during the quarter amounted to 3.3 MSEK (1.6), operating result to -6.8 MSEK (-4.2) and profit for the quarter to 1.1 MSEK (7.7).

The Parent Company's revenue comprises intra-group services.



LEGO BRICKTALES / CLOCKSTONE STUDIO



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Operational overview by segment

Thunderful Games

Thunderful Games' operations are divided into four clear revenue streams:

- **IP Building** includes development and publishing of internally developed games with own IP:s and publishing of externally developed games with licensed IP:s. The revenue stream is dependent on a high rate of investment and can generate high profitability levels when published games reach commercial success.
- **Co-Development** includes game development within Thunderful Studios on behalf of external licensees. The revenue stream contributes with predictable revenues with stable and high margins and with revenue shares from developed games. There is no need for investments.
- **Partners** includes service and support for third-party game developers who self-publish games. The revenue stream contributes with predictable revenues with stable and high margins and with revenue shares from games that partners self-publish. There is no need for investments.
- **Investments** includes investments ranging from early prototype phase in game development projects to acquisitions of larger companies. The project investment revenue stream is dependent on a certain rate of investments and contributes with variable revenue shares from games in which Thunderful has invested.

The collaborations between the companies within Thunderful Games have resulted in several games projects and clients that generate parallel revenues in multiple revenue streams.

Comments on events during the quarter

Thunderful Group acquired the German games developer Studio Fizbin GmbH through a subsidiary.

Thunderful Distribution

Thunderful Distribution, with operations in distribution and sale of, among other items, Nintendo products, games, game accessories and toys. The segment includes the distributors Bergsala, Amo Toys and Nordic Game Supply. Bergsala has been distributing Nintendo's products in Sweden since 1981. Amo Toys and Nordic Game Supply are Nordic distributors of toys, games, game accessories and merchandise. Brands distributed by Amo Toys and Nordic Game Supply include Rockstar, 2K Games, Razer, Thrustmaster, PowerA, Hori, L.O.L., Baby-Born, Little Tikes, GeoMag and Intex.

Comments on events during the quarter

Thunderful made an asset deal from distribution group TecTeam Scandinavia Holding AB through a subsidiary in the Distribution segment.



Games released during and after the first quarter of 2023

During the first quarter of 2023, the Group released two games. Both these games were from the Group’s internal studios. After the end of the quarter but before the publication of this report, two more games were released which are both external studios through the Group’s publishing activities from the Group’s internal studios.

Releases in the fourth quarter contributed 4.1 MSEK in net revenue. This pertained only to the platforms and versions of the respective games released in the quarter. The Group has 15 ongoing internal game-development projects and 14 ongoing game-development projects that are being developed by third parties and which are intended to be published by one of the Group’s publishing companies. An overview of these 29 game-development projects is available on page 9.

Games released during the first quarter of 2023

Game description				Platforms			
Title	Release	Publisher	Studio	PC	Console	Mobile	VR
Vendir: Plague of Lies	2023-02-21	Early Morning Studio	Internal	○	○	●	○
Jurassic World: Aftermath Collection	2023-02-22	Coatsink	Internal	○	○	○	●

Games released after the quarter but before the publication of this interim report

Game description				Platforms			
Title	Release	Publisher	Studio	PC	Console	Mobile	VR
Super Meat Boy Forever	2023-04-20	Headup	External	○	○	●	○
LEGO Bricktales	2023-04-27	Thunderful	External	○	○	●	○

● Released ○ Yet to be released



JURASSIC WORLD: AFTERMATH COLLECTION / COATSINK



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Announced releases of **internally** developed games

Game description			Platforms			
Title	Lansering	Publisher	PC	Konsol	Mobil	VR
Dr Fetus Mean Meat Machine	2023-06-22	Headup	●	●	○	○
Tinkertown	2023-06-22	Headup	●	●	○	○
Astronimo	2023, 2H	Coatsink	●	○	○	○
SteamWorld Build	2023, 2H	Thunderful	●	●	○	○
Islanders	2023, 2H	Coatsink	●	●	○	●
“Strawberry (a SteamWorld IP Game)”	2024	Thunderful	○	○	●	○
“Kokidon”	2024	Thunderful	●	○	○	○
“Date”	2024	Coatsink	○	○	○	●
Vendir: Plague of Lies	2024	Early Morning Studio	●	●	●	○
SteamWorld Headhunter	2024	Thunderful	●	●	○	○
“Caramel (a SteamWorld IP Game)”	2024	Thunderful	●	●	●	○
“Lemon”	2024	To The Sky	●	●	○	○
“Vanilla”	2024	Thunderful	●	●	○	○
“Spear”	2024	Early Morning Studio	○	○	●	○
“Axe”	2024	Early Morning Studio	○	○	●	○

Announced releases of **externally** developed games

Game description		Platforms			
Title	Release	PC	Console	Mobile	VR
Planet of Lana	2023-05-23	●	●	○	○
“Cinnamon”	2023, 2H	○	○	○	●
Worldless	2023, 2H	●	●	○	○
“Raspberry”	2023, 2H	●	●	○	○
Laika: Aged Through Blood	2023, 2H	●	●	○	○
Viewfinder	2023, 2H	●	●	○	○
“Rum & Raisin”	2023, 2H	●	●	○	○
“Lime”	2023, 2H	●	○	○	○
“Cashew”	2024	●	●	○	○
Replaced	2024	●	●	○	○
“Peach”	2024	●	●	○	○
“Maple”	2024	●	●	○	○
“Snowflake”	2024	●	●	○	○
“Matcha”	2024	●	●	○	○

“Icke-annonserat spelnamn” ● Released ● Under development ○ N/A



Other information

Organisation

As of 31 March 2023, the number of full-time employees was 490 (437), of whom 121 (110) women and 369 (227) men.

Related party transactions

Anders Maiqvist became acting CEO of Thunderful Group on 10 August 2022. Through companies and together with related parties of his, Anders Maiqvist owns 50 percent of the shares in Wester Maiqvist AB. In June 2022, Thunderful Group entered into a consultancy agreement with Wester Maiqvist AB regarding warehouse and logistics optimisation. During 2023, Wester Maiqvist AB invoiced Thunderful Group approximately 2.5 MSEK for services provided. The consultancy agreement was terminated during the first quarter of 2023.

Risks and uncertainties

Thunderful Group is exposed to risks, particularly the dependence on key individuals, the dependence on successful game development, the sales performance of released games, the dependence on a few distributors, and the success and performance of acquisitions. The complete risk analysis is found on pages 50–55 and pages 71–72 of the Group's 2022 Annual Report, published on the company's website. The Annual Report is published on the company's website.

Accounting policies

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting. For the Parent Company, the Swedish Financial Reporting Board's Recommendation RFR 2 Financial Reporting for Legal Entities has been applied in the preparation of this interim report. The accounting policies and basis of calculation correspond to the policies applied in the company's most recent annual report.

The Group applies the following amortisation principles for its game development and publishing projects:

Amortisation of finished game-development projects and launched publishing projects – degressive amortisation over two years; 1/3 amortisation during months 1 to 3 following release, 1/3 amortisation in months 4 to 12 following release and the remaining 1/3 in months 13 to 24 following release.

For further information on the Group's accounting policies, refer to the 2022 Annual Report, which is published on the company's website.

Dividend

Thunderful Group strives to invest its profit and cash flows in organic growth initiatives and acquisitions to support value creation, and therefore does not intend to pay annual dividends in the medium term.

Events during the quarter

No significant events during the quarter.

Events after the end of the period

No significant events since the end of the period.

Auditors' review

This report has not been subject to review by the Group's auditors.



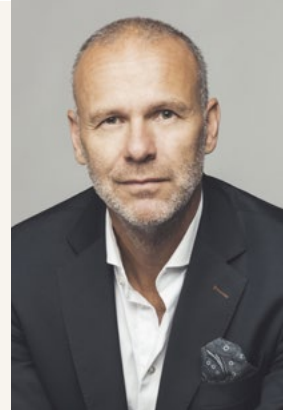


The share

Name	Shares	Shares of capital and votes, %
Bergsala Holding AB	17,613,693	25.1%
Lyngeled Holding AB	4,380,000	6.2%
Brjann Sigurgeirsson (privately and through companies)	4,375,000	6.2%
Swedbank Robur Fonder	4,066,805	5.8%
RAM Rational Asset Management	2,400,404	3.4%
ÖstVäst Capital Management	2,200,000	3.1%
Knutsson Holdings AB	2,080,293	3.0%
ODIN Fonder	1,600,000	2.3%
Alcur Fonder	1,446,722	2.1%
Nordnet Pensionsförsäkring	1,381,691	2.0%
TOTAL TOP 10	41,544,608	59.1%
Other	28,745,989	40.9%
TOTAL	70,290,597	100.0%

Financial statements and other financial and general information are published on the Group's website www.thunderfulgroup.com

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As of 31 March 2023, Thunderful Group AB's share capital amounted 702,905.97 SEK distributed across 70,290,597 shares with a quotient value of 0.01 SEK per share. Thunderful Group has been listed since December 2020 on Nasdaq Stockholm and the company's share is traded on First North Premier Growth Market (THUNDR). On the balance-sheet date of 31 March 2023, Thunderful Group's market capitalisation was around 1,284.9 MSEK.

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Signatures and assurance

The Board of Directors and the Acting CEO offer their assurance that this interim report gives a true and fair view of the Group's and Parent Company's operations, financial position and results of operations and describes the significant risks and uncertainties facing the Group and the Parent Company.

Gothenburg, 16 May 2023

Mats Lönnqvist
Chairman of the Board

Owe Bergsten
Board member

Oskar Burman
Board member

Tomas Franzén
Board member

Cecilia Ogvall
Board member

Anders Maiqvist
Acting CEO

This information is of a nature that Thunderful Group AB is obligated to publish under the EU's Market Abuse Regulation. It was submitted for publication through the agency of the contact persons set out below at 7:30 a.m. CEST on 16 May 2023.

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Group income statement

MSEK	2023 Q1	2022 Q1 ¹⁾	2022/23 R12M	2022 Full-year
Net revenue	555.4	546.0	3,040.0	3,030.7
Capitalised work on own account	39.7	25.8	113.5	99.6
Other operating income	16.1	35.1	66.6	85.6
Operating income	611.2	606.9	3,220.1	3,215.8
Operating expenses				
Goods for resale (Distribution)	-353.1	-363.4	-2,051.0	-2,061.3
Purchased games-development services and royalties (Games)	-12.4	-16.7	-47.6	-51.9
Other external expenses	-84.4	-89.2	-380.4	-385.2
Personnel expenses	-84.4	-70.5	-307.3	-293.4
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	-47.9	-38.5	-183.5	-174.1
Other operating expenses ¹⁾	-9.9	-22.6	-41.0	-53.7
Total operating expenses	-592.0	-600.9	-3,010.9	-3,019.7
Operating profit	19.2	6.0	209.2	196.1
Total financial items	3.1	-7.2	-27.4	-37.7
Profit/loss after financial items	22.2	-1.2	181.8	158.3
Tax on profit for the period	-8.8	2.3	-48.2	-37.2
Net profit/loss for the period	13.5	1.1	133.5	121.2
Other comprehensive income				
Currency translation difference in foreign operations	39.4	4.3	-93.7	58.6
Comprehensive income for the period	52.9	5.4	227.3	179.8
Net profit for the period attributable to:				
Shareholders of the Parent Company	13.5	1.1	133.5	121.2
Earnings per share before dilution, SEK	0.19	0.02	1.90	1.72
Earnings per share after dilution, SEK	0.19	0.01	1.90	1.72
Comprehensive income for the period attributable to:				
Shareholders of the Parent Company	52.9	5.4	227.3	179.8
Average number of shares	70,290,597	70,474,212	70,280,675	70,261,677

1) The accounting principle for revaluation of financial debt related to earn-out has been changed in Q4 2022. These revaluations, which earlier were accounted for as other operating income/other operating expenses are now classified as financial income/financial cost in the income statement. Other operating income in Q1 2023 has been reduced by 2.7 MSEK and other operating expenses has been reduced by 3.5 MSEK. Corresponding adjustments has been done in total financial items.



Group balance sheet

MSEK	2023-03-31	2022-03-31	2022-12-31
ASSETS			
Fixed assets			
<i>Intangible assets</i>			
IT systems	3.3	3.6	4.0
Capitalised development expenditure, games	291.3	152.3	231.7
Publishing licences	123.6	66.5	110.9
Investments in game projects	42.9	0.0	9.1
Publishing and distribution relationships	250.8	288.0	260.1
Goodwill	978.8	728.8	928.3
Game rights	326.2	288.0	331.4
Customer relationships	103.1	115.3	105.7
Other intangible assets	24.0	23.9	23.8
	2,144.1	1,666.5	2,004.9
<i>Property, plant and equipment</i>			
Right-of-use assets	143.1	112.6	133.7
Buildings and land	0.8	0.8	0.5
Equipment, tools, fixtures and fittings	17.8	18.8	17.5
	161.7	132.3	151.6
<i>Financial assets</i>			
Other securities held as non-current assets	0.2	0.2	0.2
Deferred tax assets	0.9	1.7	1.3
Other non-current receivables	7.4	7.0	7.4
	8.5	8.9	8.9
Total fixed assets	2,314.2	1,807.7	2,165.3
Current assets			
<i>Inventories, etc.</i>			
Finished goods and goods for resale	648.8	814.8	600.3
Advance payments to suppliers	23.8	15.2	49.6
	672.6	830.0	649.9
<i>Current receivables</i>			
Accounts receivable	313.9	322.2	654.6
Current tax assets	19.9	12.8	19.3
Other receivables	9.9	13.4	9.0
Prepayments and accrued income	115.0	44.4	113.8
	458.7	392.7	796.8
Cash and cash equivalents	72.0	172.5	56.6
Total current assets	1,203.3	1,395.2	1,503.3
TOTAL ASSETS	3,517.5	3,202.9	3,668.6



Group balance sheet, continued

MSEK	2023-03-31	2022-03-31	2022-12-31
EQUITY AND LIABILITIES			
Equity			
Share capital	0.7	0.7	0.7
Other capital contributions	1,274.8	1,271.8	1,274.8
Other equity, including net profit for the year	760.1	532.8	707.2
	2,035.6	1,805.3	1,982.7
Provisions			
Provisions for pensions and similar obligations	0.2	0.2	0.2
Deferred tax liabilities	148.1	152.9	151.3
Other provisions	1.7	2.0	1.7
	149.9	155.1	153.2
Non-current liabilities			
Non-current earn-out considerations	272.8	236.2	286.9
Non-current lease liabilities	110.7	88.9	105.0
	383.6	325.1	391.9
Current liabilities			
Overdraft facility	24.5	0.0	63.6
Liabilities to credit institutions	338.3	330.8	111.3
Advance payments from customers	0.1	0.1	0.0
Accounts payable	343.0	275.0	598.7
Current tax liabilities	23.8	34.4	35.7
Other liabilities	81.6	63.1	85.8
Current earn-out considerations	52.8	122.6	140.2
Current lease liabilities	29.2	21.0	26.4
Accrued expenses and deferred income	55.0	70.4	79.2
	948.3	917.4	1,140.9
TOTAL EQUITY AND LIABILITIES	3,517.5	3,202.9	3,668.6



Group statement of changes in equity

MSEK	Share capital	Other capital contributions	Other equity, incl. net profit for the period	Total equity
Opening balance, 1 January 2023	0.7	1,274.8	707.2	1,982.7
Total comprehensive income for the period	0.0	0.0	52.9	52.9
Closing balance, 31 March 2023	0.7	1,274.8	760.1	2,035.6
Opening balance, 1 January 2022	0.7	1,271.8	527.4	1,799.9
Total comprehensive income for the period	0.0	0.0	5.4	5.4
Closing balance, 31 March 2022	0.7	1,271.8	532.8	1,805.3
Opening balance, 1 January 2022	0.7	1,271.8	527.4	1,799.9
New issues of shares, acquisition Headup GmbH	0.0	3.0	0.0	3.0
Transactions with owners	0.0	3.0	0.0	3.0
Total comprehensive income for the period	0.0	0.0	179.8	179.8
Closing balance, 31 December 2022	0.7	1,274.8	707.2	1,982.7





Group cash flow statement

MSEK	2023 Q1	2022 Q1	2022/23 R12M	2022 Full-year
Operating activities				
Profit after financial items	22.2	-1.2	181.7	158.3
Adjustment for non-cash items				
- Depreciation, amortisation and impairment	47.9	38.5	183.4	174.0
- Translation differences	5.1	1.5	-16.8	-20.4
- Revaluation of earn-out debts	-19.5	0.0	-44.9	-25.4
- Other adjustments	0.0	0.0	-0.4	-25.8
	55.7	38.8	303.0	286.1
Income tax paid	-25.3	-26.3	-80.9	-81.9
Cash flow from operating activities before changes in working capital	30.4	12.5	222.1	204.2
Changes in working capital				
Change in inventories and advance payments to suppliers	-22.7	-64.6	156.0	114.1
Change in accounts receivable	340.7	544.4	8.3	212.0
Change in accounts payable	-255.7	-313.6	68.0	10.1
Change in other working capital	-28.4	24.0	-95.3	-42.9
Cash flow from operating activities	64.3	202.7	359.1	497.5
Investing activities				
Acquisition of subsidiaries/business	-21.8	0.0	-92.0	-70.2
Investment in property, plant and equipment	-1.6	-5.5	-3.4	-7.3
Investment in capitalised game development expenditure	-47.0	-34.8	-155.5	-143.3
Investment in game projects	-31.2	0.0	-40.3	-9.1
Investment in publishing rights	-21.8	-12.8	-78.7	-69.7
Investment in other intangible assets	-0.2	-0.4	-1.4	-1.6
Investment in financial assets	0.0	-0.1	-0.4	-0.5
Sale of fixed assets	0.0	0.0	0.0	0.0
Cash flow from investing activities	-123.6	-53.6	-371.7	-301.7
Financing activities				
Change in overdraft facility	-39.1	-270.4	24.5	-206.8
Borrowings from credit institutions	227.0	330.8	7.5	111.3
Repayment of lease liabilities	-8.3	-5.6	-26.8	-24.1
Repayment of earn-out liabilities	-110.5	-97.4	-127.6	-114.5
New issues of shares	0.0	0.0	0.0	0.0
Dividend paid	0.0	0.0	0.0	0.0
Cash flow from financing activities	69.1	-42.6	-122.4	-234.1
Cash flow for the period	9.8	106.5	-135.0	-38.3
Cash and cash equivalents at the beginning of the period	56.6	60.2	172.5	60.2
Exchange-rate differences in cash and cash equivalents	5.6	5.8	34.5	34.7
Cash and cash equivalents at the end of the period	72.0	172.5	72.0	56.6



Parent Company income statement

MSEK	2023 Q1	2022 Q1 ¹⁾
Net revenue	3.3	1.6
Other operating income	0.0	0.0
Operating income	3.3	1.6
Operating expenses		
Other external expenses	-5.6	-6.9
Personnel expenses	-4.5	-2.4
Other operating expenses	0.0	3.5
Total operating expenses	-10.2	-5.8
Operating profit	-6.8	-4.2
Total financial items	7.9	13.1
Profit after financial items	1.1	8.9
Tax on profit for the period	0.0	-1.2
Net profit/loss for the period and comprehensive income for the period	1.1	7.7

1) The accounting principle for revaluation of financial debt related to earn-out has been changed in Q4 2022. These revaluations, which earlier were accounted for as other operating income/other operating expenses are now classified as financial income/financial cost in the income statement. Other operating income in Q1 2023 has been reduced by 2.7 MSEK and other operating expenses has been reduced by 3.5 MSEK. Corresponding adjustments has been done in total financial items.



JURASSIC WORLD: AFTERMATH COLLECTION / COATSINK



Parent Company balance sheet

MSEK	2023-12-31	2022-03-31	2022-12-31
ASSETS			
Fixed assets			
<i>Financial assets</i>			
Shares in Group companies	2,406.0	2,178.7	2,397.2
Total fixed assets	2,406.0	2,178.7	2,397.2
Current assets			
Receivables from Group companies	335.9	498.0	884.3
Current tax assets	4.4	10.3	3.5
Other receivables	0.1	2.9	0.8
Prepayments and accrued income	4.6	2.6	1.4
Total current assets	345.0	513.8	890.0
Cash and bank balances	0.0	75.7	0.0
TOTAL ASSETS	2,751.1	2,768.2	3,287.2
EQUITY AND LIABILITIES			
Equity			
<i>Restricted equity</i>			
Share capital	0.7	0.7	0.7
	0.7	0.7	0.7
<i>Unrestricted equity</i>			
Retained earnings	99.9	65.4	78.7
Share premium reserve	1,969.5	1,979.8	1,969.5
Net profit for the year	1.1	7.7	21.2
Total unrestricted equity	2,070.5	2,052.9	2,069.4
Total equity	2,071.2	2,053.6	2,070.1
Untaxed reserves			
Tax allocation reserves	0.0	27.5	0.0
Total untaxed reserves	0.0	27.5	0.0
Provisions			
Deferred tax	0.0	0.3	0.0
Total provisions	0.0	0.3	0.0
Non-current liabilities			
Non-current earn-out considerations	254.3	231.5	285.3
Total non-current liabilities	254.3	231.5	285.3
Current liabilities			
Overdraft facility	24.5	0.0	63.6
Liabilities to credit institutions	338.3	330.8	111.3
Liabilities to Group companies	0.0	0.0	605.4
Accounts payable	2.7	1.7	4.6
Other liabilities	3.5	0.5	3.1
Current earn-out considerations	50.9	119.1	136.8
Accrued liabilities	5.7	3.2	7.1
Total current liabilities	425.6	455.3	931.8
TOTAL EQUITY AND LIABILITIES	2,751.1	2,768.2	3,287.2



Segment reporting

Thunderful Group monitors net revenue, adjusted EBITDA, adjusted EBITA and operating profit (EBIT) per segment.

MSEK	2023 Q1	2022 Q1	2022/23 R12M	2022 Full-year
Net revenue				
Thunderful Games	107.0	82.3	539.1	514.4
Thunderful Distribution	448.4	463.7	2,500.9	2,516.2
- of which, Bergsala	205.1	183.5	1,314.8	1,293.2
- of which, Nordic Game Supply	129.8	164.1	664.8	699.1
- of which, Amo Toys	113.5	116.0	521.4	524.0
Net revenue	555.4	546.0	3,040.0	3,030.7
Adjusted EBITDA				
Thunderful Games	57.8	32.8	326.2	301.3
Thunderful Distribution	19.2	14.6	102.5	97.9
- of which, Bergsala	10.0	8.7	100.6	99.3
- of which, Nordic Game Supply	0.3	0.8	-2.6	-2.1
- of which, Amo Toys	9.0	5.1	4.5	0.7
Other	-4.4	-2.9	-30.5	-23.5
Adjusted EBITDA	72.6	44.5	398.2	375.6
Adjusted non-recurring items (Games segment)	0.0	0.0	0.0	0.0
Adjusted non-recurring items (Distribution segment)	-2.7	0.0	-2.7	0.0
Adjusted non-recurring items (Other segment)	-2.8	0.0	-8.3	-5.5
EBITDA	67.1	44.5	387.2	370.1
Adjusted EBITDA margin - Thunderful Games, %	39.3%	29.5%	49.7%	48.5%
Adjusted EBITDA margin - Thunderful Distribution, %	4.1%	2.9%	4.0%	3.8%
Adjusted EBITDA margin - Thunderful Group, %	11.9%	7.3%	12.4%	11.7%
Adjusted EBITA				
Thunderful Games	44.1	21.0	162.8	231.3
Thunderful Distribution	12.0	10.1	179.4	77.2
Other	-4.4	-3.0	-19.0	-23.7
Adjusted EBITA	52.5	28.1	323.1	284.8
Adjusted non-recurring items (Games segment)	0.0	0.0	0.0	0.0
Adjusted non-recurring items (Distribution segment)	-2.7	0.0	-2.7	0.0
Adjusted non-recurring items (Other segment)	-2.8	0.0	-8.3	-5.5
EBITA	47.0	28.1	296.9	279.3
Adjusted EBITA margin - Thunderful Games, %	30.0%	18.9%	24.8%	37.3%
Adjusted EBITA margin - Thunderful Distribution, %	2.8%	2.0%	7.0%	3.0%
Adjusted EBITA margin - Thunderful Group, %	8.6%	4.6%	10.0%	8.9%
Operating profit (EBIT)				
Thunderful Games	25.6	8.2	202.6	185.3
Thunderful Distribution	0.9	0.8	40.1	40.0
Other	-7.3	-3.0	-33.6	-29.2
Operating profit (EBIT)	19.2	6.0	209.2	196.1
Operating margin (EBIT margin) - Thunderful Games, %	17.4%	7.4%	30.8%	29.8%
Operating margin (EBIT margin) - Thunderful Distribution, %	0.2%	0.2%	1.6%	1.5%
Operating margin (EBIT margin) - Thunderful Group, %	3.1%	1.0%	6.5%	6.1%

**Q1****THUNDERFUL GROUP**
INTERIM REPORT
JANUARY–MARCH 2023

Alternative KPIs

Certain information in this report that management and analysts use to assess the Group's development has not been prepared in accordance with IFRS. Management believes that this information makes it easier for investors to analyse the Group's earnings development and financial position. Investors should consider this information to be a complement to financial reporting in accordance with IFRS.

Definitions and explanations of alternative KPIs

Alternative KPI	Definition	Explanation
Net revenue growth	Change in net revenue for the period, calculated as an increase in net revenue compared with the previous year, expressed as a percentage.	Indicates the business's net revenue during the period compared with the previous period.
Gross profit	Profit after operating income and costs for goods for resale and games-development services.	Indicates the product profitability of the core business.
Gross margin	Gross profit in relation to operating income.	Indicates the product profitability of the core business.
Operating profit (EBIT)	Operating profit after depreciation, amortisation and impairment of property, plant and equipment and intangible assets.	Enables comparisons of profitability regardless of capital structure or tax situation.
Operating margin (EBIT margin)	Operating profit in relation to operating income.	Enables comparisons of profitability regardless of capital structure or tax situation.
EBITDA	Operating profit before depreciation, amortisation and impairment of property, plant and equipment and intangible assets.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
EBITDA margin	EBITDA in relation to operating income.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
Adjusted EBITDA	EBITDA excluding items affecting comparability.	Shows the company's earning capacity from operating activities regardless of capital structure, tax situation and items affecting comparability and is intended to be compared with other companies in the same industry.
Adjusted EBITDA margin	Adjusted EBITDA in relation to operating income.	Shows the company's earning capacity from operating activities regardless of capital structure, tax situation and items affecting comparability and is intended to be compared with other companies in the same industry.
EBITA	Operating profit before amortisation of other intangible assets and after impairment of goodwill.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
EBITA margin	EBITA in relation to operating income.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
Adjusted EBITA	EBITA excluding items affecting comparability.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
Adjusted EBITA margin	Adjusted EBITA in relation to operating income.	Shows the company's earning capacity from operating activities regardless of capital structure and tax situation and is intended to be compared with other companies in the same industry.
Core working capital, net	Inventories plus accounts receivable minus accounts payable.	Indicates the sum of core working capital that is tied up in the business and can be analysed in relation to net revenue to assess how efficiently the core working capital is used in the business.
Interest-bearing net debt	The sum of current and non-current interest-bearing liabilities to credit institutions, including overdraft facilities less cash and cash equivalents.	Interest-bearing net debt is a measure that shows the Group's interest-bearing indebtedness.
Interest-bearing net debt/EBITDA, R12M	Interest-bearing net debt as a share of adjusted EBITDA, R12M.	Thunderful Group believes that this measure is helpful in showing financial risk and that it is a useful measure to monitor the Group's debt level.



Calculation of alternative KPIs

MSEK	2023 Q1	2022 Q1	2022/23 R12M	2022 Full-year
Net revenue growth				
Net revenue previous period	546.0	538.9	3,147.9	3,140.8
Net revenue current period	555.4	546.0	3,040.0	3,030.7
Net revenue growth, %	1.7%	1.3%	-3.4%	-3.5%
Gross profit and gross margin				
Operating income	611.2	606.9	3,220.1	3,215.8
Costs for goods for resale and game projects	-365.5	-380.1	-2,098.6	-2,113.3
Gross profit, MSEK	245.7	226.8	1,121.4	1,102.5
Gross margin, %	40.2%	37.4%	34.8%	34.3%
Adjusted EBITDA and adjusted EBITDA margin				
Operating profit (EBIT)	19.2	6.0	209.2	196.1
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	47.9	38.5	183.5	174.1
Adjusted non-recurring items	5.5	0.0	11.0	5.5
Adjusted EBITDA	72.6	44.5	403.7	375.6
Adjusted EBITDA margin, %	11.9%	7.3%	12.5%	11.7%
Adjusted EBITA and adjusted EBITA margin				
Operating profit (EBIT)	19.2	6.0	209.2	196.1
Amortisation and impairment of acquisition-related intangible assets	27.8	22.1	88.9	83.2
Adjusted non-recurring items	5.5	0.0	11.0	5.5
Adjusted EBITA	52.5	28.1	309.1	284.8
Adjusted EBITA margin, %	8.6%	4.6%	9.6%	8.9%
Core working capital, net				
Inventories	672.6	830.0	672.6	649.9
Accounts receivable	313.9	322.2	313.9	654.6
Accounts payable	343.0	275.0	343.0	598.7
Total core working capital	643.5	877.2	643.5	705.8
Interest-bearing net debt/adjusted EBITDA, R12M				
Non-current interest-bearing liabilities	0.0	0.0	0.0	0.0
Current interest-bearing liabilities	362.8	330.8	362.8	174.9
Cash equivalents	-72.0	-172.5	-72.0	-56.6
Interest-bearing net debt	290.8	158.3	290.8	118.3
Adjusted EBITDA R12M	403.7	338.2	403.7	375.6
Interest-bearing net debt/adjusted EBITDA, R12M	0.7	0.5	0.7	0.3



Other information

Financial calendar

Annual General Meeting 2023	17 May 2023
Interim report April–June 2023	24 August 2023
Interim report Juli–Sep 2023	15 November 2023
Interim report Oct–Dec 2023	22 February 2024

For more information

More information about the Group is available on its website:
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